



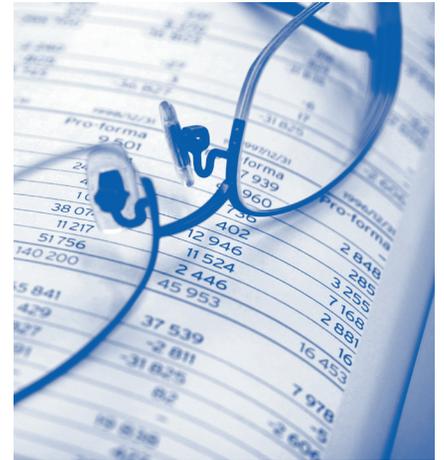
Australian Institute
for Commercialisation



An Australian Government Initiative



ENTERPRISE
CONNECT



Researchers in Business



Fast Facts

- Help to find experts to solve industry problems
- Access to skills to create new products and services
- Funding and facilitation services to enable businesses to collaborate.

What is Researchers in Business (RiB)?

The Australian Government has committed \$10 million within Enterprise Connect to support the placement of researchers from universities or public research agencies into businesses where it is identified that a researcher would help to develop and implement a new idea or solve a problem.

What is RiB's aim?

- speed the dissemination of expertise
- ideas and technologies
- increase competitiveness of firms.
- help break down the cultural divide between business and the research sector

Assistance Available

Funding

Funding for up to 50 per cent of a researchers salary costs including an overhead allowance, to a maximum of \$50,000, will be provided. Projects can be for a period of 2 to 12 months utilising the researcher part-time or full-time. Researchers must spend a significant time period working on-site within the firm. The program is not rounds based meaning applications can be submitted at anytime.

Linkage Service

The Australian Institute for Commercialisation (AIC) has been appointed by the Commonwealth Government to provide free Linkage Services under the program to help businesses to identify relevant research organisation expertise and to formally engage with them.



The Australian Institute for Commercialisation (AIC) is a leading service organisation helping innovators achieve commercial success. Around Australia, the AIC helps business, research organisations and governments convert their ideas into successful outcomes.

Researchers in Business

The service also provides support to businesses and research organisations to help them establish clear and appropriate partnership arrangements and to help them meet the eligibility arrangements.

Benefits to Businesses

- easily accessible funding assistance to support your project
- hands-on support to search for and identify the right researcher to meet your needs
- assistance to negotiate appropriate partnership arrangements with the preferred research organisation
- assistance to apply for the funding.

Benefits to Research Organisations

- easily accessible funding assistance to support new projects with current or potential industry partners
- assistance to negotiate appropriate partnership arrangements with the proposed industry partner (if required)
- assistance to apply for the funding.

Who is eligible for RiB?

To be eligible to apply for Researchers in Business an Australian business must:

- not have received funding for the project from other Government programs (whether Commonwealth, State, Territory, local or otherwise) within the last three years
- be registered with an Australian Business Number (ABN)
- have turned over more than \$1 million and under \$100 million in the preceding/current financial year
- be solvent
- have filed Business Activity Statements for at least three consecutive years and
- be a Manufacturing Firm and/or a Manufacturing Service Firm or be eligible for services in one of the Enterprise Connect Innovation Centres.

Types of researchers and research organisations that are eligible

Eligible Researchers must be enrolled in or have completed a Masters by Research Degree or PhD program. They must also have the research skills necessary to undertake the project.

The researcher should be aligned with a University or research organisation.

Types of projects that are eligible

A proposed project must

- develop a new idea to the Firm with commercial potential
- involve activities that are not currently being carried out in the Firm
- involve activities which will create new competencies and capabilities within the Firm and
- be aligned with the Firm's business strategy.



If you are a business, or a research organisation with an identified industry partner, and wish to find out more about how the funding and Linkage Services can assist your organisation then please contact:
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