



Australian Institute
for Commercialisation



→ TechFast®



What is TechFast®?

The AIC's TechFast program assists small-to-medium enterprises nationally, across all industry sectors, to remain competitive through obtaining "that market edge". TechFast does this by identifying and linking businesses with the right people and organisations to:

- Solve product, process or service challenges
- Identify technical capability to fill internal gaps
- Identify new **growth opportunities** for your business

Since 2004, TechFast has developed a unique understanding of where capability and technology development activity lies across research organisations and businesses nationally. Importantly, it also specialises in helping businesses to access relevant skills, facilities and technology in these organisations.

Value to Business

TechFast is a needs-driven business improvement program. It works with businesses to assist in areas that require external capability. The TechFast approach and service provides the following value:

- Practical, hands-on support to a business to grow
- Expansion of business networks and introductions to potential partners of interest
- Access to additional innovation and commercial experience and support
- Access to new sources of ideas and thinking
- Assistance through independent facilitation of new commercial negotiation and partnership agreements

Fast Facts

- solves product, process or service challenges
- identifies technical capability to fill internal gaps
- identifies new growth opportunities for your business
- expands business networks and innovation capability



The Australian Institute for Commercialisation (AIC) provides innovation and collaboration services that help organisations grow. Nationally, we work with businesses to identify innovative organisations to help solve problems or pursue new market opportunities.

“TechFast was the perfect adaptor plate between research organisations and our company and showed us what we should do to better engage”.

John Russell, Managing Director, Russell Mineral Equipment

How TechFast® assists

TechFast works alongside businesses to provide external advice, knowledge and networks to enhance a business's or company's innovative capability. It does this by providing businesses with access to:

- A national network of AIC's commercial and technical innovation managers
- Extensive industry, research and government networks
- Support and intelligence to find and assess solutions and opportunities of interest
- Extensive commercialisation experience and strategic support
- Independent negotiation assistance and facilitation service
- Advice regarding funding to access external capability and technology

For more information on how TechFast can assist your business call 1300 364 739 or email

techfast@ausicom.com

“As part of our long-term growth strategy, we have engaged TechFast to help us uncover capability and technologies that would be otherwise difficult to source ourselves”.

Richard Stewart, Managing Director, Remediate

The TechFast Program is funded by the Australian and State Governments to provide these services to Australian businesses. The program also benefits from significant support from various industry associations, the research sector and service providers across the country.



creating opportunity



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